The Credit Guide.

Who we are The banks and lender we work with Our obligations to you How we get paid What we do with the information you provide us How we keep your information safe Who to speak to if you're unhappy



Credit Guide.

This credit guide provides you with the key information you need to know to make an informed and confident choice when engaging our services. We are licensed to arrange loans and leases under the National Consumer Credit Protection Act 2009 (NCCP Act). The NCCP Act regulates the activity of lending, leasing, and finance broking.

Key Information

Our full name Mortgage Masters (Sunshine Coast) Pty Ltd ACN

106061349

Address Level 1, 33-35 Palmer Street, South Townsville QLD 4810,

Australia

Phone

Email <u>paul@mortgagemastersqueensland.com.au</u>

Australian Credit Licence Number 393882

Internal Complaints Officer Australian Financial Complaints Authority (AFCA)

Contact Details GPO Box 3. Melbourne, VIC. 3001

> Email: info@afca.org.au Telephone: 1800 931 678

External Dispute Resolution Australian Financial Complaints Authority

Scheme Online: www.afca.org.au **Contact Details** Email: info@afca.org.au

> Telephone: 1800 931 678 (free call) Mail: GPO Box 3. Melbourne Vic 3001

Services we provide

We will help you choose a loan or lease which we believe is in your best interests. We will provide you with information on a broad range of lenders and make a recommendation based upon what you tell us is most important to you. Once you have chosen a loan or lease that is suitable for you, we will help you obtain an approval. We source finance from a panel of financiers. Our current panel comprises the financiers listed below:

Residential

Better Choice Home Loans Firefighters Mutual Bank Health Professionals Bank Heartland Seniors Finance National Australia Bank Victorian Mortgage Group Virgin Money Australia Adelaide Bank

Athena Auswide Bank Bank First

Bank of Melbourne Bank of Queensland Bank SA BankWest Beyond Bank Bluestone Citibank

Commonwealth Bank Credit Union SA FASTLend

FirstMac Go Beyond Go Flexi Granite Homeloans Heritage Bank HomeStart Judo Bank Keystart Home Loans La Trobe Financial Liberty Macquarie ME Bank Mortgage Mart MyState P&N Bank Pepper Money RedZed Resimac St George

Suncorp Teachers Mutual Bank uBank UniBank

Commercial

Adelaide Bank Commercial Arch Finance Commercial Bank of Melbourne Commercial Bank of Queensland Commercial Commonwealth Commercial Oak Capital Commercial

Scottish Pacific Commercial Suncorp Commercial/Business ANZ Commercial Bank SA Commercial

Go Flexi Commercial IMB Commercial ING Commercial Judo Bank Commercial Go Beyond Commercial La Trobe Commercial

Liberty Commercial Macquarie Commercial Medfin Finance Paramount Commercial Prime Capital Qualitas Commercial

edZed Commercia St George Commercial Westpac Commercial

Asset Finance & Personal Loans

Bank of Queensland Asset Finance Judo Bank Asset Finance Latitude Personal Loan Liberty Motor Finance
Pepper Money Personal Loans
Scottish Pacific Asset Finance

Westpac Equipment Finance ANZ Asset Finance Azora Businessloans.com.au Capital Finance CBA Asset Finance

Firstmac Car Loans Latitude Motor Loans Today Macquarie Leasing Medfin Asset Finance

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Metro Finance NAB Asset Finance NOW Finance Pepper Asset Finance Shift Society One WISR WISR

This section provides details of the 6 most frequently used lenders by the licensee over the last financial year. This is not intended to be a comprehensive list, as there are other lenders on the current panel that may be utilised

Lending Institutions and Financiers	% of loan settled for the previous financial year			
1. FASTLend	39.68%			
2. Suncorp	11.11%			
3. St George	11.11%			
4. ANZ Australia	7.94%			
5. Bank of Queensland	6.35%			
6. BankWest	4.76%			

The information above is generated based on a full financial year, so in some circumstances a full year's data may not be available. In these instances, the field will be blank or there will be limited information, however you can request further details from your broker.

Our responsible lending obligations

Under the NCCP Act, we are obliged to ensure that any loan or principal increase to a loan we make and any lease we enter with you is suitable to your needs and objectives. To decide this, we will need to ask you some questions in order to assess whether the loan or lease meets these requirements. The law requires us to:

- Make reasonable enquiries about your requirements and objectives
- Make reasonable enquiries about your financial situation
- Take reasonable steps to verify that financial situation
- In order for us to discharge our obligation in assessing your application for credit assistance, it is important that we have all available, accurate, current and relevant information.
- If you are unable for whatever reason to provide the information required to assess your personal and financial circumstances we may not be in a position to make a recommendation to you.

Credit will be unsuitable if at the time of the assessment, it is likely that at the time the credit is provided:

- You could not pay or only pay with substantial hardship
- The credit will not meet your requirements and objectives

For example, if you can only repay by selling your principal place of residence, it is presumed that the loan will cause substantial hardship unless the contrary is proved. For this reason, we must ask you to provide a significant amount of information. It is therefore very important that the information you provide us is accurate.

We must provide you with a copy of our preliminary credit assessment of your application if you ask within 7 years of when we assist you. We are only required to give you a copy of the credit assessment if we give you credit assistance.

If we arrange a loan for you to purchase or refinance real estate, remember you must make your own enquiries about the value of the real estate and its potential for future growth. Although we may obtain a valuation, that is for our own use and you should not rely on it.

Acting in your Best Interests

Best Interests Duty

When providing credit assistance, we are obliged to act in your best interests [Best Interests Duty]. This means that any products we recommend to you must be in your best interests, and the reasons for these recommendations will be documented, recorded, and explained and provided to you. In order to ensure your best interests have been met, we will assess what product[s] and what credit assistance will be in your best interests.

This recommendation will include information about why this is in your best interests and how it is aligned to your needs and objectives.

In the case of actual, potential, or perceived conflicts of interest, we will disclose these to you and prioritise your interests ahead of our own in all circumstances. This includes giving priority to your interests in situations where we know, or ought to reasonably know there is a conflict between the interests of you and the interest of ourselves or a third party.

Fees payable by you

As the licensee, we do not charge you for our services as we are paid commission by the financier. However, our credit representative may charge a fee and you may need to pay the financier's application fee, valuation fees, and other fees. We will communicate any fees when providing you with credit assistance.

Commissions received by us

We may receive commissions from the lenders and lessors who provide finance for our customers. These are not fees payable by you. The percentage of the commission varies, however generally ranges between 0.60% and 0.75%. We will provide you with full details on the nature and amount of these commissions and you can obtain additional information about this by asking us.

Commissions payable by us

We source referrals from a broad range of sources. For example, we may pay fees to call centre companies, real estate agents, accountants, or lawyers for referring you to us. These referral fees accord with usual business practice and not payable by you. We will disclose the nature and amount of these and you can obtain additional information about these commissions by asking us.

Our internal dispute resolution scheme

We hope you are delighted with our services, but if you have any complaints you should first notify your credit assistance provider. If the complaint can't be resolved then please contact our Internal Complaints Officer using the details in the Key Information section above.

You should explain the details of your complaint as clearly as you can. You may do this verbally or in writing. When we receive a complaint, we will attempt to resolve it promptly. In cases where your complaint will take longer than 30 days to resolve, we will notify you in writing.

Our external dispute resolution scheme

If we do not reach an agreement on your complaint, you may refer the complaint to an ASIC Approved External Dispute Resolution [EDR] Scheme. Our external dispute resolution provider is specified above. External dispute resolution is a free service established to provide you with an independent mechanism to resolve specific complaints. You can obtain further details about our dispute resolution procedures and obtain details of our privacy policy on request.

Things you should know

We don't make any promises about the value of any property you finance with us or its future prospects. You should always rely on your own enquiries.

We don't provide legal or financial advice. It is important you understand your legal obligations under the loan and the financial consequences. If you have any doubts, you should obtain independent legal advice before you enter any loan contract.

Our credit representatives

We have appointed a number of credit representatives to provide services. Details of the credit representative you are dealing with are set out below.

Credit Representative's Full Name		Paul Menti	
Address	Level 1, 33-35 Paln	ner Street, South Townsville QLD 4810, Australia	
Phone	0405633633		
Credit Representative Number			

This section provides details of the 6 most frequently used lenders by your credit representative over the last financial year. This is not intended to be a comprehensive list, as there are other lenders on the current panel that may be utilised (refer section below)

year

Top 6 Lenders - Your Authorised Credit Representative:

Lending Institutions and Financiers	% of loan settled for the previous financial v
1. FASTLend	38.71%
2. Suncorp	11.29%
3. St George	11.29%
4. ANZ Australia	8.06%
5. Bank of Queensland	6.45%
6. Commonwealth Bank The number of lenders used in the last f	4.84% inancial year is 14*.

The information above is generated based on a full financial year, so in some circumstances a full year's data may not be available. In these instances, the field will be blank or there will be limited information, however you can

request further details from your broker.

The FAST lenders I am accredited with.

1. Adelaide Bank	~	31. Comminsure	0	60. Latitude Motor	0	89. Plenti	0
2. Adelaide Bank	0	32. Commonwealth Bank	~	61. Latitude Personal	0	90. Prime Capital	0
Commercial		33. Commonwealth	0	Loan	_	91. Prime Capital	0
3. Allianz	0	Commercial		62. Liberty		92. Prospa	0
4. AMP Australia	~	34. Credit Union SA	0	63. Liberty Commercial		93. Qualitas Commercial	_
5. ANZ Asset Finance	0	35. Deposit Assure		64. Liberty Motor Finance	_	94. RedZed	0
6. ANZ Australia		36. Deposit Power	\circ	65. Loans Today	0	95. RedZed Commercial	_
7. ANZ Commercial	\checkmark	37. FASTLend		66. Macquarie		96. Resimac	✓
8. Arch Finance	0	38. Firefighters Mutual	~	67. Macquarie	0	97. Scottish Pacific Asset	\cap
Commercial		Bank		Commercial	_	Finance	0
9. AssetLine	0	39. FirstMac		68. Macquarie Leasing	0	98. Scottish Pacific	0
10. Athena		40. Firstmac Car Loans		69. ME Bank		Commercial	0
11. Aussie Bonds		41. FlexiCommercial		70. Medfin Asset Finance		99. Shift	
12. Aust. Life Insurance	0	42. Go Beyond		71. Medfin Finance	0	100. Shift	0
13. Auswide Bank		43. Go Beyond	~	72. Metro Finance	0	101. Society One	0
14. Azora		Commercial		73. Mortgage Mart		102. St George	
15. Bank First		44. Go Flexi		74. Moula (PL)		103. St George	0
16. Bank of Melbourne		45. Go Flexi Commercial		75. MyState		Commercial	0
17. Bank of Melbourne	0	46. Granite Homeloans		76. NAB Asset Finance		104. Suncorp	~
Commercial	0	47. Health Professionals	~	77. NAB Commercial		105. Suncorp	0
18. Bank of Queensland		Bank		78. National Australia		Commercial/Business	_
19. Bank of Queensland	О	48. Heartland Seniors	0	Bank		106. Teachers Mutual Bank	K 🗸
Asset Finance	0	Finance	0	79. NOW Finance		107. uBank	
20. Bank of Queensland	0	49. Heritage Bank	\checkmark	80. Oak Capital	0	108. UniBank	~
Commercial	0	50. HomeStart		Commercial	0	109. Victorian Mortgage	~
21. Bank SA		51. IMB Commercial		81. OnDeck		Group	
22. Bank SA Commercial		52. ING	\checkmark	82. OnDeck		110. Virgin Money	
23. BankWest		53. ING Commercial		83. P&N Bank		Australia	
24. Better Choice Home	О	54. Judo Bank		84. Paramount	0	111. Westpac	
Loans	0	55. Judo Bank Asset	0	Commercial		112. Westpac Commercia	I 🔾
25. Beyond Bank		Finance	0	85. Pepper Asset Finance		113. Westpac Equipment	О
26. Bluestone	~	56. Judo Bank	0	86. Pepper Money	~	Finance	_
27. Businessloans.com.au	_	Commercial		87. Pepper Money	0	114. WISR	
28. Capital Finance	0	57. Keystart Home Loans		Commercial)	115. WISR	0
29. CBA Asset Finance	0	58. La Trobe Commercia	_	88.Versipa <u>r</u> 0 82022	0		Page 3
30. Citibank	~	59. La Trobe Financial	~	Personal Loans)		

Page 3 of 4

Commission received by us	Your credit representative may receive all or part of the commissions and fees referred to above directly or indirectly from the licensee. You can obtain information from them about a reasonable estimate of those commissions and how the commission is worked out.
Other benefits	Your credit representative must maintain a centralised register recording all forms of gifts, hospitality and other related remuneration. It is available to you upon request.
Tiered Services	Your credit representative may have access to tiered servicing arrangement with certain credit providers. A tiered servicing arrangement provides non-monetary benefits such as providing preferential service which can assist your credit representative in achieving better outcomes for you. Examples include faster reviews by lender credit analysts and/or application turnaround times. The list of any tiered servicing arrangements they have is available on request. Where your credit representative makes a recommendation to a lender with whom they have one of these arrangements, this will be disclosed to you.
Fees payable by you	Your credit representative may charge a fee for their services. More details about the fees payable by you will be set out in a Quote and Proposal document which they wil give you before a finance application is lodged. You may obtain from them information about how these fees and charges are worked out and a reasonable estimate of those fees.
External Dispute Resolution Scheme Contact Details	Australian Financial Complaints Authority Online: www.afca.org.au Email: info@afca.org.au Telephone: 1800 931 678 (free call) Mail: GPO Box 3, Melbourne Vic 3001
National Debt Helpline	If you're having difficulties managing your debts you can seek free assistance from the National Debt Helpline on 1800 007 007 or via the website ndh.org.au



If you have any questions about this credit guide or anything else about our services, just ask at any time. We're here to help you.





PRIVACY STATEMENT

ABOUT US ("we, us, our"):

We need to collect personal information about you to provide you with our broking & related services. This privacy statement tells you how we collect your information, what we use the information for and who we share the information with. If we collect information that can be used to identify you, we will take reasonable steps to notify you of that collection.

How information is collected from you

We will collect your information from you directly whenever we can, like from enquiries we make of you when you seek credit assistance from us. We may verify that information from sources referred to in the responses to those enquiries or in this privacy statement.

How information is collected from other sources

Sometimes we will collect information about you from other sources as the Privacy Act 1988 permits. We will do this only if it's reasonably necessary to do so, for example, where:

- we collect information from third parties about a loan or lease in relation to which you seek our services;
- we can't get hold of you and we rely on public information (for example, from public registers or social media) or made available by third parties to update your contact details; or
- we exchange information with your legal or financial advisers or other representatives.

When the law authorises or requires collection of information

Some law may require us to collect personal information about you. For example, we may require your information to verify your identity under Australian Anti-Money Laundering law.

How your information may be used

We may use your information for purposes including:

- giving you credit assistance;
- giving you information about loan products or related services including help, guidance and advice;
- considering whether you are eligible for a loan or lease or any related service you requested including identifying or verifying you or your authority to act on behalf of a customer;
- assisting you to prepare an application for a lease or a loan;
- administering services we provide, for example, to answer requests or deal with complaints;
- administering payments we receive, or any payments we make, relating to your loan or lease;
- telling you about other products or services we make available and that may be of interest to you, unless you tell us not to;
- identifying opportunities to improve our service to you and improving our service to you;
- telling you about other suppliers, with whom we have arrangements, that supply goods or services that may be of interest to you;
- allowing us to run our business efficiently and perform general administrative tasks;
- preventing or investigating any fraud or crime or any suspected fraud or crime;
- as required by law, regulation or codes binding us; and
- any purpose to which you have consented.

You can let us know at any time if you no longer wish to receive direct marketing offers from us. We will process your request as soon as practicable.





What happens if you do not provide information?

If you do not provide your information to us, it may not be possible to:

- assist in finding a loan or lease relevant to your circumstances.
- verify your identity or protect against fraud; or
- let you know about products or services that might be suitable for your financial needs.

Sharing Your Information

General

We may use and share your information with other organisations for any purpose described above.

Sharing with your representatives and referees

We may share your information with:

- your representative or any person acting on your behalf (for example, lawyers, settlement agents, accountants or real estate agents); and
- your referees, like your employer, to confirm details about you.

Sharing with third parties

We may share your information with third parties in relation to services we provide to you or goods or services in which we reasonably consider you may be interested. Those third parties may include:

• the Broker Group through whom we submit loan or lease applications to lenders or lessors on the Broker Group's panel. You can access the Broker Group's privacy notice at http://www.fastgroup.com.au/privacy.

It sets out how that Broker Group manages your personal information and where you can find its privacy policy;

- if we are not an Australian Credit Licence holder, the Australian Credit Licence holder that authorises us to engage in credit activities. Our credit guide will tell you who that Australian Credit Licence holder is. If it is BLSSA Pty Ltd (BLSSA), you can view BLSSA's privacy notice at the same internet address as the Broker Group's privacy notice. It sets out how BLSSA manages your personal information and where you can find its privacy policy;
- referrers that referred your business to us;
- financial services suppliers with whom we have arrangements;
- valuers;
- lenders, lessors, lender's mortgage insurers and other loan or lease intermediaries;
- organisations, like fraud reporting agencies, that may identify, investigate and/or prevent fraud, suspected fraud, crimes, suspected crimes, or other misconduct;
- government or regulatory bodies as required or authorised by law. In some instances, these bodies may share the information with relevant foreign authorities;
- guarantors and prospective guarantors of your loan or lease;
- service providers, agents, contractors and advisers that assist us to conduct our business for purposes including, without limitation, storing or analysing information;
- any organisation that wishes to take an interest in our business or assets; and
- any third party to which you consent to us sharing your information.





Sharing outside of Australia

We may use overseas organisations to help conduct our business. As a result, we may need to share some of your information (including credit information) with such organisations outside Australia. The countries in which those organisations are located are:

India

We may store your information in cloud or other types of networked or electronic storage. As electronic or networked storage can be accessed from various countries via an internet connection, it's not always practicable to know in which country your information may be held. If your information is stored in this way, disclosures may occur in countries other than those listed.

Overseas organisations may be required to disclose information we share with them under a foreign law. In those instances, we will not be responsible for that disclosure.

Privacy Policy

You can find out more about how we manage your information by reading our Privacy Policy available by contacting us. Please see our contact details above. [Also, you can read and obtain a copy of that policy at our website address set out above.] Our Privacy Policy sets out how you can ask us to access and seek to correct information we hold about you and how you may complain against us about a privacy issue.

Information about other people

If you give information to us about another person (like your co-applicant) in relation to the services we provide, you will let that other person know that:

- we have collected their information to provide those services or for any other purpose set out in this privacy notice;
- we may exchange this information with other organisations set out in this privacy notice;
- we handle their personal information in the way set out in our Privacy Policy and this privacy notice and they can:
 - access or request a copy of that privacy policy or this privacy notice; or
 - access the information we hold about that other person,

by using our contact details above; and

we may not be able to provide those services to you unless we obtain their information.